

United States Army Medical Research Acquisition Activity USAMRAA



USAMRAA Briefing



***Presentation for
the
USAMRMC Advanced
Planning Briefing for Industry
(APBI) and Small Business
Conference***

***By
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Director/PARC
USAMRAA***

26 April 2011

Army Contracting: One Community Serving Our Soldiers, Serving Our Nation



USAMRAA Mission, Vision, Policy

MISSION STATEMENT

**The U.S. Army Medical
Research Acquisition Activity
provides quality, timely, and
cost effective business
advice and solutions for our
customers.**

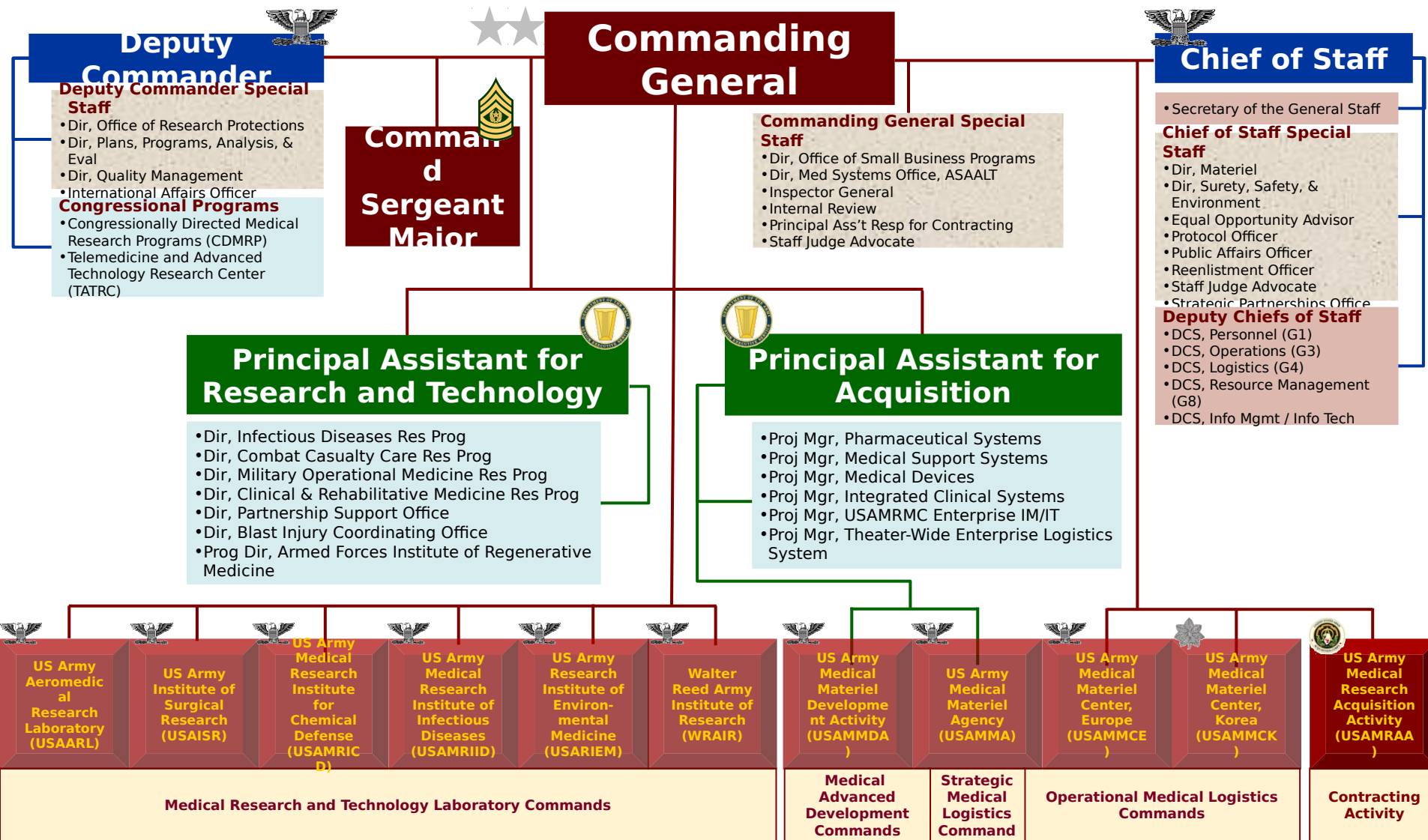
VISION STATEMENT

**To be the best value
acquisition activity
delivering expert and
timely business solutions
with the highest quality
and professional
excellence.**

QUALITY POLICY

**USAMRAA is committed to
continuous improvement,
striving to learn and
exceed the expectations of
our customers at all times.**

USAMRMC Organization Chart



USAMRAA Product Line

USAMRAA
UNITED STATES ARMY
Medical Research
Acquisition Agency
ISO 9001:2000 Certified



Research, Development, and Acquisition for:



Trauma
Care



Diagnostic



Environmental
Health



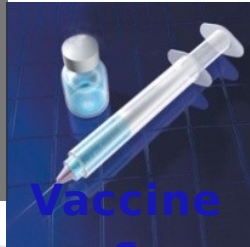
Blast
Injury



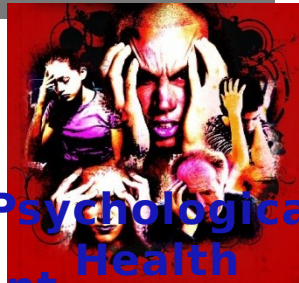
Neurofibr
o-matosis



Leishmaniasi
s



Vaccine
s



Psychological
Health



Medical
Devices



Resuscitation



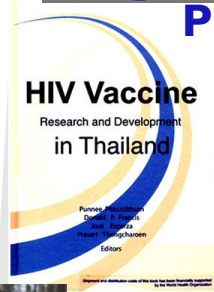
Breast
Cancer



Chronic Pain Management



Pharma-
ceutical
s



HIV Vaccine
Research and Development
in Thailand



Protectant
s



Prostheti
cs



Biotech-
nology



Ambulance



Injury Prevention



Prostat
e
Cancer



Ovaria
n
Cancer



Medic
Equipment



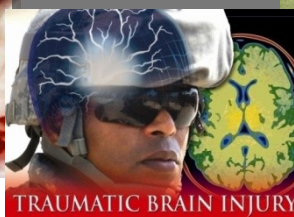
Rehabil-
itation



Burn
Care



Vector
Control



TRAUMATIC BRAIN INJURY



Shelters



Regenerati
on

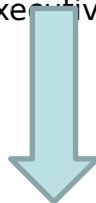
USAMRAA Acquisition Authority

Flow of Contracting Authority



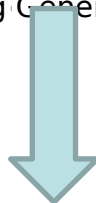
The Honorable Malcolm R. O'Neill

Assistant Secretary of the Army for
Acquisition, Logistics and
Technology; Army Acquisition
Executive



MG James K. Gilman

Head of the Contracting Activity
(HCA);
Commanding General, USAMRMC



Dr. Paul G. Michaels

Principal Assistant Responsible
for Contracting (PARC),
USAMRMC;
Director, USAMRAA



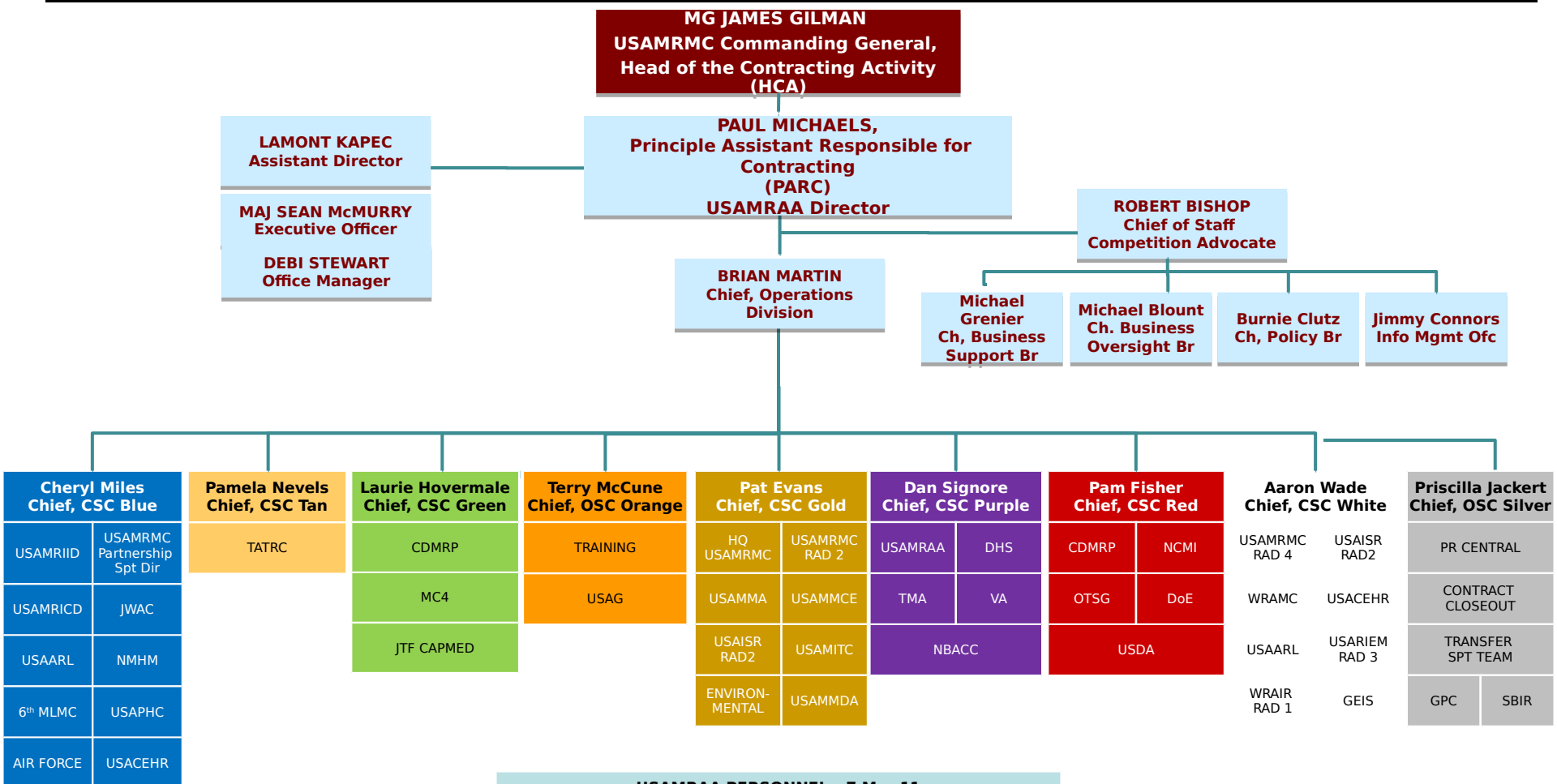
Innovative Acquisition Approaches

- ✓ **Cooperative Agreements ***
- ✓ **Grants ***
- ✓ **Contracts**
- ✓ **Commercial Off-the-Shelf Solutions**
- ✓ **Government Purchase Cards**



* Unique USAMRAA expertise

USAMRAA Organization



USAMRAA PERSONNEL - 7 Mar 11			
MILITARY	CIVILIAN	CONTRACTOR	TOTAL
1	213	9	223

ACQUISITION LEAD TIME AS PART OF THE LIFE CYCLE



Acquisition Time Line

Acquisition Planning

(Customer Lead/
USAMRAA Assist)

Concept
Generation

Requirements
Definition

Document Submission

Contracting

(USAMRAA Lead/
Customer Assist)

Contracting

Award

Post Award Administration

(Shared COR, USAMRAA)

Receipt Acceptance
Payment (RAP)

Test, Evaluation and
Fielding

Contract
Closeout
(USAMRAA)

Documents Prepared

Purchase Request
Quality Assurance
Surveillance Plan
Justification and Approval
for Sole / Limited Source
Justifications
Evaluation Criteria
IGCE
PWS/SOW
MEDCOM Approval

Contracting

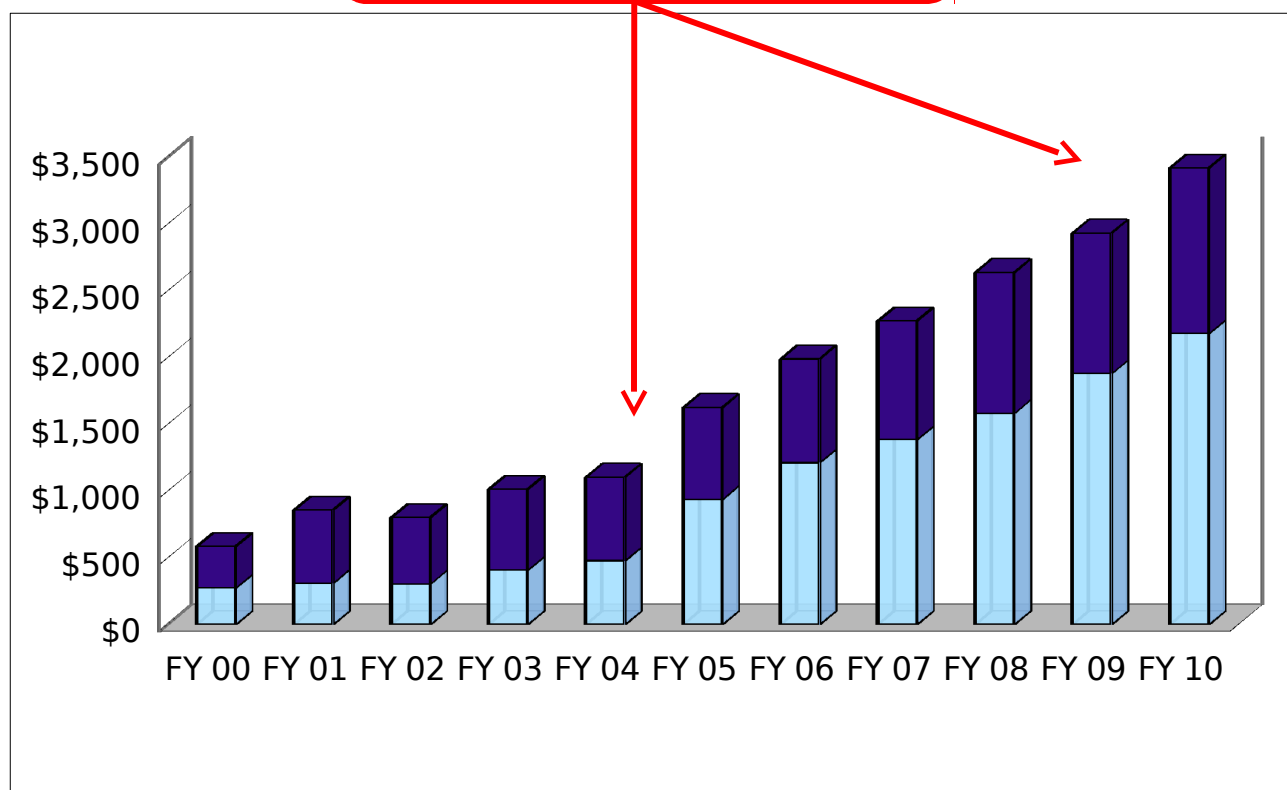
Draft/ Issue RFQ
Draft/ Issue RFP
15-45 Day Wait for
Proposals/Bids
Solicitation Review
Board
Evaluate Offers
Draft Award
Contract Award Board
Legal Review
COR Appointment
Issue Award
Pre-Performance
Conference

COR Duties

Monitor Contractor Performance
Understand Authority and be Current
in Training
PRS/COR Work Plan/QASP/Schedule
Document the COR file
Designation Letter
Complete Contract w/ mods
Performance Requirements
Summary
Contractor's QCP
DD 250's & Payment Vouchers
All Correspondence
COR Work Plan
QASP

USAMRAA Workload in Millions

**209% Workload
Growth FY04 - FY10**



■ Contracts

■ Assistance Agreements

USAMRMC Small Business End of 2nd Quarter YTD - FY 2011 *

Dollars & Percentages



<u>Categories</u>	<u>Dollars</u>	<u>Percentages</u>	<u>GOALS**</u>
▶ Small Business	\$ 93.9M	48.3%	30.0%
▶ SDB	\$ 35.2M	18.0%	9.0%
▶ WOSB	\$ 22.4M	11.5%	5.5%
▶ HubZone	\$ 899K	.4%	1.5%
▶ SDVOSB	\$ 6.9M	3.5%	3.0%
▶ VOSB	\$ 13.0M	6.6%	Note 1

- ▶ **NOTE 1: Veteran Own Small Business Goal not established by HQDA; Service Disabled VOSB Goal of 3% is established by Public Law 100-183 and Executive Order 13360**

◆ *** Source: FPDS-NG as of 4 April 2011_**

◆ **** Goals established by HQDA_**

Key Mechanisms to Assist Prospective and Current Contractors

- ▶ USAMRMC & Fort Detrick on-line forecasts of projected and anticipated procurements
- ▶ Solicitations posted and updated routinely
- ▶ Continuous collaboration with Fort Detrick contracting community – approximately 10 procurement activities, including: USAMRAA, NAVMEDLOGCMD, US Army Corps of Engineers, Baltimore District, NCI, SAIC, USDA, Technology Application Office, and others
- ▶ Public access to solicitations via Army Single Face to Industry Acquisition Web Site
<https://acquisition.army.mil/afsi/>
- ▶ Available vendor data base of contractors



United States Army Medical Research Acquisition Activity USAMRAA

[PRODUCTS](#) | [CUSTOMERS](#) | [ORGANIZATION](#) | [BUSINESS](#) | [REFERENCES](#) | [COMMUNITY](#) | [TOOLS](#) | [LINKS](#) | [SITEMAP](#) |

- [OSBP](#)
- [Solicitations](#)
- [Assistance Agreements](#)
- [Forms](#)
- [Procurement Advisory Notices](#)
- [New Products & Idea Submissions](#)
- [BAA](#)
- [PA](#)
- [Customer Survey](#)
- [Contact Webmaster](#)

SITE SEARCH

IMPORTANT LINKS

[Center of Excellence](#)
[PRCentral Training Presentations](#)
[HBCU-MI Briefing Presentations](#)
[2009 Stand Down Days Presentation](#)
[Advanced Acquisition Forecast \(AAF\)](#)
[Fort Detrick Business Development Office \(FDBDO\)](#)
[AbilityOne E-Commerce Website](#)
(USAMRMC Base Supply Program)
[Fort Detrick Contracting Community Portal](#)
[Sample Contract Supporting Documents](#)



NEWS

NOTICE TO CONTRACTORS

 [Wiki-Leaks Sanitization Procedures](#)

ASSISTANCE AGREEMENT FORM POSTED

SF425 Federal Financial Report and Instructions were posted on 09/21/09.

PROGRAM ANNOUNCEMENT (PA) POSTINGS & UPDATES

There are no program announcements at this time.

SOLICITATIONS POSTINGS & AMENDMENTS

Solicitation **W81XWH-11-R-0011** was amended on 04/18/11.
Solicitation **W81XWH-11-R-0006** was posted on 03/25/11.
Solicitation **W81XWH-11-R-0803** was amended on 02/25/11.
Solicitation **W81XWH-11-R-0004** was amended on 02/02/11.

FISCAL YEAR 2011 YEAR END CUT-OFF CONTRACTING SERVICES

Memorandum: Year End Cut-Off

Questions

